

## Agile Sprints for Strategic Growth – Further Information



### **What you can expect:**

These growth sprints will help your internal and external customer propositions. They will create competitive advantage. They will provide you a new perspective on the organisational environment and new ways to explore new areas of focus and the ability to execute on same. You will achieve real outcomes quickly. The expectation is that you will be willing to engage and be open to achieve these ends. It will take effort but not too much (up to 2 days for each of sprint 1 and 2 and up to 9 days for sprint 3). You can have a small or big group in sprint 1 and 2 and up to 10 teams concurrently in sprint 3. In summary, these sprints are designed to be run alongside your normal business operations. They are designed to deliver tangible results that are capital accretive, strategically enhancing, aligned to risk appetite with a heavy emphasis on the risk / reward balance of outcomes.

### **Can we achieve real outcomes quickly?**

All sprints are modular and structured to deliver results quickly.

### **What are other alternatives to getting the same results?**

Design and deliver the modules internally or buy-in training courses. These sprints are practical applied results-oriented workshops. The deliverables become real working assets.

### **What assumptions are necessary to believe for this to be successful?**

Willingness to engage and have open conversations around organization and culture, to identify the most appropriate opportunities, and being able to give time and effort to carry out some projects.

### **Will this not distract us or our people from our normal business?**

It provides a well-structured way to address new needs while managing business as usual responsibilities.

**We already do this. What is different here?**

That's great. Then perhaps, it's an opportunity to benchmark performance levels, processes, tools and techniques with experienced practitioners.

**How do you differ from other providers?**

We work with the teams and take responsibility for the effectiveness of the journey through each sprint. It's practical and applied – it's not training.

**What ways can these sprints be done?**

The sprints are run fully virtual for efficiency. They can be done in ½ day slots.

**How will this fit with and/or improve our culture as an organization?**

- Provides structured clarity on risk – evidences the risk-taking culture through actions.
- Focus – provides direction on strategy, disruption and change.
- Trust / Attitudes / Beliefs / values – allows these areas to be demonstrated.
- Encourages diversity and collaboration across all levels.